990 Form

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

2003 Open to Public Inspection

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

For the 2003 calendar year, or tax year beginning and ending Please Employer ID number C Name of organization Check if applicable use IRS 91-1521697 Address change label or Discovery Institute Telephone number Name change print or 206-292-0401 type. Room/suite Number and street (or P O box if mail is not delivered to street address) Initial return See 808 1511 3rd Avenue Accounting method: | Cash Final return Specific $|\mathbf{x}|$ Accrual Other (specify) City or town, state or country, and ZIP + 4 Amended return Instruc-WA 98101 Application pending tions. Seattle Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable H and I are not applicable to section 527 organizations X No H(a) Is this a group return for affiliates? trusts must attach a completed Schedule A (Form 990 or 990-EZ). Website: ▶ www.discovery.org H(b) If "Yes," enter number of affiliates H(c) Are all affiliates included? Organization type (check only one) \triangleright | X | 501(c) (3) \le (insert no) (If "No," att a list See instr) Check here I if the organization's gross receipts are normally not more than \$25,000 H(d) Is this a separate return filed by an The organization need not file a return with the IRS, but if the organization received a organization covered by a group ruling? Group Exemption Number Form 990 Package in the mail, it should file a return without financial data. Some states Check ▶ ☐ If the organization is not required require a complete return 4,254,385 to attach Sch B (Form 990, 990-EZ, or 990-PF) Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 Revenue, Expenses, and Changes in Net Assets or Fund Balances (See page 18 of the instructions.) Part I Contributions, gifts, grants, and similar amounts received 4,141,679 Direct public support 1a 1b Indirect public support b 1c Government contributions (grants) 57,214 4,141,679 4,084,465 noncash \$ Total (add lines 1a through 1c) (cash \$ d 38,056 Program service revenue including government fees and contracts (from Part VII, line 93) 35,480 3 Membership dues and assessments 3 6,672 4 4 Interest on savings and temporary cash investments 5 5 Dividends and interest from securities 6a 6b Cess Cental According es (subtract line 6b from line 6a) 6c Other investment income describe 7 Ball Chose amount from sales of assets other (A) Securities (B) Other 1,035 e n u 8a than inventory es quishdr other basis and sales expenses 1,022 8b 13 8с 13 See Stmt Net gain or (loss) (combine line 8c, columns (A) and (B)) 8d d Special events and activities (attach schedule) If any amount is from gaming, check here 9 Gross revenue (not including \$ а contributions reported on line 1a) 9a 9b Less direct expenses other than fundraising expenses b Net income or (loss) from special events (subtract line 9b from line 9a) 9c С 30,015 Gross sales of inventory, less returns and allowances 10a 10a 19,549 10b Less cost of goods sold b 10,466 Stmt 2 Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a) 10c 1,448 Other revenue (from Part VII, line 103) 11 11 12 4,233,814 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11) 12 2,514,460 13 Program services (from line 44, column (B)) 13 -106,945 14 14 Management and general (from line 44, column (C)) 15 91,562 15 Fundraising (from line 44, column (D)) 16 s e Payments to affiliates (attach schedule) 16 2,499,077 17 Total expenses (add lines 16 and 44, column (A)) 17 1,734,737 18 Excess or (deficit) for the year (subtract line 17 from line 12) 18 N S 1,819,294 19 Net assets or fund balances at beginning of year (from line 73, column (A)) 19 20 Other changes in net assets or fund balances (attach explanation) 20 3,554,031 Net assets or fund balances at end of year (combine lines 18, 19, and 20)

Part II Statement of All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations Functional Expenses and section 4947(a)(1) nonexempt charitable trusts but optional for others (See page 22 of the instructions) Do not include amounts reported on line (B) Program (C) Management (A) Total (D) Fundraising 6b, 8b, 9b, 10b, or 16 of Part I services and general 22 Grants and allocations (attach schedule) non-cash \$ (cash \$ 22 23 Specific assistance to individuals 23 24 Benefits paid to or for members 24 338,977 85,567 180,073 73,337 25 Compensation of officers, directors, etc 25 593,899 18,479 14,907 627,285 26 26 Other salaries and wages Pension plan contributions 27 27 83,599 3,242 1,457 88,298 28 Other employee benefits 4,143 1,861 112,820 106,816 29 Payroll taxes 29 8,191 8,191 30 Professional fundraising fees <u>1,152</u> 10,136 11,288 31 Accounting fees 32 Legal fees 31,976 27,876 4,100 33 33 Supplies 25,765 19,138 6,627 34 Telephone 34 18,823 8,583 10,240 35 Postage and shipping 55,870 3,729 52,141 36 Occupancy Equipment rental and maintenance 37 21,883 51,685 29,802 38 38 Printing and publications 122,809 108,391 14,418 39 39 40 Conferences, conventions, and meetings 40 22 14 41 Interest 9,776 31,671 41,447 42 Depreciation, depletion, etc. (attach schedule) 42 Other expenses not covered above (itemize) a 43a $963,82\overline{1}$ 1,427,933 -464,112 See Statement 3 43b 43c C 43d d 43e 44 Total functional expenses (add lines 22 - 43) Organizations 2,499,077 2,514,460 -106,945 91,562 completing columns (B)-(D), carry these totals to lines 13-15 Joint Costs, Check ▶ I If you are following SOP 98-2 Yes X No Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? , (ii) the amount allocated to Program services \$ If "Yes," enter (i) the aggregate amount of these joint costs \$ and (IV) the amount allocated to Fundraising \$ (iii) the amount allocated to Management and general \$ Statement of Program Service Accomplishments (See page 25 of the instructions.) **Program Service** What is the organization's primary exempt purpose? Expenses See Statement 4 (Required for 501(c)(3) & All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number (4) orgs , & 4947(a)(1) of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.) trusts, but optional for others.) See Statement 5 875,285 (Grants and allocations \$ See Statement 6 1,172,459 (Grants and allocations See Statement 7 327,230 (Grants and allocations Production of public service books. 1,676 (Grants and allocations 137,810 See Stmt 8 e Other program services (attach schedule) (Grants and allocations 2,514,460 Total of Program Service Expenses (should equal line 44, column (B), Program services) DAA Form 990 (2003)

Part IV Balance Sheets (See page 25 of the instructions)

_	Note ⁻	Where required, attached schedules and amounts within	the des	scription	(A)		(B)
		column should be for end-of-year amounts only	Beginning of year	<u></u>	End of year		
	45	Cash-non-interest-bearing			627,421	45	1,087,100
	46	Savings and temporary cash investments		-	272,219	46	467,628
	47a	Accounts receivable	47a	6,682			
	4/a b	Less allowance for doubtful accounts	47b	0,002	3,154	470	6,682
	"	Less allowance for doubtful accounts	4/0			4/6	0,002
	48a	Pledges receivable	48a	1,850,000			
	ь	Less allowance for doubtful accounts	48b		775,000	48c	1,850,000
	49	Grants receivable	100.			49	
	50	Receivables from officers, directors, trustees, and key en	nplovee	s		1.0	
Α		(attach schedule)		ĺ		50	
s	51a						
s		schedule)	51a				
е	b	Less allowance for doubtful accounts	51b			51c	
t	52	Inventories for sale or use			13,169	52	9,017
s	53	Prepaid expenses and deferred charges		[53	
	54	Investments-securities See Stmt	9	▶ 📗 Cost 📗 FMV L	1,022	54	
	55a	Investments-land, buildings, and					
		equipment basis	55a				
	b	Less: accumulated depreciation (attach					
		schedule)	55b			55c	
	56	Investments-other (attach schedule)	1 1			56	
	57a	Land, buildings, and equipment basis	57a	340,853			
	b	Less accumulated depreciation (attach					
		schedule) See Stmt 10	57b	158,199	149,853		182,654
	58	Other assets (describe See Stmt 11)	-	9,999	58	18,917
		7 () () () () () () () () () (7.1		1 051 027		2 621 000
_	59	Total assets (add lines 45 through 58) (must equal line 1	74)		1,851,837 32,543	59 60	3,621,998 67,967
L	60	Accounts payable and accrued expenses Grants payable		ŀ	JL, J1J	61	07,307
ı a	62	Deferred revenue		<u> </u>		62	
b	63	Loans from officers, directors, trustees, and key employe	es (atta	nch	~~~~~~		
I.		schedule)	,			63	
i i	64a	Tax-exempt bond liabilities (attach schedule)				64a	
t	b	Mortgages and other notes payable (attach schedule)				64b	
i	65	Other liabilities (describe)			65	
e s				Ī			
	66	Total liabilities (add lines 60 through 65)			32,543	66	67,967
	Orga	anizations that follow SFAS 117, check here 🕨 🗓 ar	nd com	plete lines			
		67 through 69 and lines 73 and 74					
NF	67	Unrestricted		<u> </u>	316,874		397,797
e u t n	68	Temporarily restricted		-	1,502,420		3,156,234
d	69	Permanently restricted	_			69	
A	Orga	anizations that do not follow SFAS 117, check here	^ ∐ a	and			
s B		complete lines 70 through 74				_	
s a e l	70	Capital stock, trust principal, or current funds		}-		70	
t a	71	Paid-in or capital surplus, or land, building, and equipmen		<u></u>		71	
s n	1	Retained earnings, endowment, accumulated income, or		F		72	
c o e	73	Total net assets or fund balances (add lines 67 throug	n 69 or	nnes			
rs		70 through 72, column (A) must equal line 19, column (B) must equal line	ne 21\		1,819,294	73	3,554,031
	74	Total liabilities and net assets / fund balances (add li	and 73)	1,851,837		3,621,998	
	1 '7	Total Habilities and liet assets / fully paralless (add iii	.,	<u></u>	_, _, _,	, ,	

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Steven Buri Executive Di Newcastle WA 40 72,621 5,083 2,250 Bruce Chapman President 31,696 9,219 880 Eric Garcia Treasurer 56,430 1,150 216 Jay Richards Vice Preside 76,750 3,973 648 Bellevue WA 40 56,750 3,973 648 Marshall Sana Secretary 38,083 2,666 540 Directors-See attached list Directors Directors 540	Form 990 (2003)	Discovery Inst			91-1	.521697			Page 4
## Return (See page 27 of the instructions) ## Part v	Part IV-A	Reconciliation of Rev	enue per Au	ıdited	Part IV-B F	Reconciliation of	Expe	nses pe	r Audited
Total recenue, game, and other support per audied financial statements be Amounts included on nine a but not on line 12, Form 890 (1) Net unresized gams on line statements 5 Amounts included on nine a but not on line 12, Form 890 (1) Control of Form 890 (1) Control of Form 890 (2) Control of Form 890 (3) Losses reported on line 20, Form 890 (4) Other (specify) Add amounts on lines (1) through (4) b C Line a minus line b Amounts included on line 12, Form 990 but not on line a: (1) Investment expenses (n) expecify Add amounts on lines (1) through (4) b C C Line a minus line b C Line a		Financial Statements	with Reven	ue per	F	inancial Statem	ents w	ith Exp	enses per
a Total revenue, game, and other support per audited financial statements b Amounts included on line a but not on line 12, Form 900 (1) Net urrestized gams on investments 5 Amounts included on line a but not on line 12, Form 900 (3) Recoveries of prior year grants 5 (4) Other (specify) Add amounts on lines (1) through (4) 5 Add amounts on lines (1) through (4) 6 Line a minus line b 6 Amounts included on line 12, Form 900 but not on line 3: (1) Investment expenses (1) Investment	N/A	Return (See page 27	of the instruc	tions.)	N/A F	Return			<u> </u>
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6b, Form 990 \$ (2) Other (specify) Add amounts on lines (1) and (2) e Total revenue per line 12, Form 990 (line c plus line d) List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated, see page 27 of the instructions) (A) Name and address (B) Title and average house per line 17, Form 990 (line c plus line d) (C) Compensation (If not paid, enter prophose specified position of more than \$100,000 from your organization and all related organizations, of which more than \$100,000 was provided by the related organizations and all related organizations and all related organizations, of which more than \$100,000 was provided by the related organizations (B) Title and average (List each one even if not compensated, see page 27 of the instructions) (E) Compensation (If not paid, enter prophose specified (E) Expense (P) (E) Expense (P) (If not paid, enter prophose specified (E) Expense (P) (E) Expense (E) (E) Expense	(1) Investment	expenses			i ' '				
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e Total revenue per line 12, Form 990 (line c plus line d) Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated, see page 27 of the instructions) (A) Name and address (B) Title and average hours per week devoted to position Douglas Bilderback Treasurer Seattle WA 40 23,397 1,638 432 Steven Buri Newcastle WA 40 72,621 5,083 2,250 Bruce Chapman Seattle WA 40 131,696 9,219 880 Eric Garcia Seattle WA 40 131,696 56,750 3,973 648 Marshall Sana Seattle WA 40 56,750 3,973 648 Marshall Sana Seattle WA 40 Directors - See attached list Directors Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations?	(2) Other (spec	cify)			(2) Other (specify)		Į		
e Total revenue per line 12, Form 990 (line c plus line d) Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated, see page 27 of the instructions) (A) Name and address (B) Title and average hours per week devoted to position Douglas Bilderback Treasurer Seattle WA 40 23,397 1,638 432 Steven Buri Newcastle WA 40 72,621 5,083 2,250 Bruce Chapman Seattle WA 40 131,696 9,219 880 Eric Garcia Seattle WA 40 131,696 56,750 3,973 648 Marshall Sana Seattle WA 40 56,750 3,973 648 Marshall Sana Seattle WA 40 Directors - See attached list Directors Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations?									
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Compensation Comp	Add amoun	its on lines (1) and (2)	_d		Add amounts on	lines (1) and (2)	▶ _	d	···
Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated, see page 27 of the instructions) (A) Name and address	e Total revent	ue per line 12, Form 990			e Total expenses ¡	oer line 17, Form 990			
the instructions) (A) Name and address (B) Title and average hours per week devoted to position (If not paid, enter plans & deferred pla	117 117 117 117		e				• [e	
(B) Title and average hours per week devoted to position (C) Compensation (If not paid, enter employee bear of employee bear of employee period position (If not paid, enter employee period) and employee period employee per	Part V L	List of Officers, Director	s, Trustees,	and Key En	nployees (List each	one even if not compe	ensated,	see page :	27 of
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Seattle WA							plans & comp	deterred ensation	
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Newcastle WA 40 72,621 5,083 2,250 Bruce Chapman Seattle WA 40 131,696 9,219 880 Eric Garcia Seattle WA 40 16,430 1,150 216 Jay Richards Bellevue WA 40 56,750 3,973 648 Marshall Sana Secretary Seattle WA 40 38,083 2,666 540 Directors-See attached list Directors 0 0 0 75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? ▶ Yes X No	<u>Seattle</u>	WA						<u>1,638</u>	432
Bruce Chapman Seattle WA 40 131,696 9,219 880 Eric Garcia Treasurer Seattle WA 40 16,430 1,150 216 Jay Richards Bellevue WA 40 56,750 3,973 648 Marshall Sana Secretary Seattle WA 40 38,083 2,666 540 Directors-See attached list Directors 0 0 0 Vice Preside Bellevue WA A0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Steven 1	Buri					1		
Seattle WA Eric Garcia Seattle WA A0 I6,430 I,150 In 150	Newcast:	le WA				72,621		<u>5,083</u>	2,250
Eric Garcia Seattle WA 40 16,430 1,150 216 Jay Richards Bellevue WA 40 56,750 3,973 648 Marshall Sana Secretary Seattle WA 40 38,083 2,666 540 Directors-See attached list Directors 0 0 0 Vice Preside 840 56,750 3,973 648 Directors-See attached list Directors Vice Preside 840 56,750 75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations?	Bruce Cl	hapman		F	President				ļ
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Jay Richards Bellevue WA 40 56,750 3,973 648 Marshall Sana Seattle WA 40 38,083 2,666 540 Directors-See attached list Directors 0 0 0 75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? Yes X No	Eric Gar	rcia		I	reasurer				
Jay Richards Bellevue WA 40 56,750 3,973 648 Marshall Sana Secretary 40 38,083 2,666 540 Directors-See attached list Directors 0 0 0 0 75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? Yes X No	Seattle	WA		4	10	16,430	:	1,150	216
Bellevue WA Marshall Sana Secretary 40 38,083 2,666 540 Directors-See attached list Directors 0 0 0 The provided by the related organizations? Directors No Yes X No	Jay Ricl	hards		ν	ice Preside				
Marshall Sana Seattle WA 40 38,083 2,666 540 Directors-See attached list Directors 0 0 0 0 Directors To Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? Yes X No	_			4	10	56,750		3,973	648
Seattle WA Directors-See attached list Directors O O O O The proof of the state of the st				5	Secretary	-			
Directors - See attached list Directors 0 0 0 0 0 75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations?					-	38,083		2,666	540
75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? • Yes X No			list	r	irectors				
75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? Yes X No						0		0	0
organization and all related organizations, of which more than \$10,000 was provided by the related organizations?		· · · ·							
organization and all related organizations, of which more than \$10,000 was provided by the related organizations?									
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organization and all related organizations, of which more than \$10,000 was provided by the related organizations?									
organization and all related organizations, of which more than \$10,000 was provided by the related organizations?	75 Did any offi	icer director tructee or key omn	lovee receive ag	areaste compos	esation of more than \$10	00 000 from your			l. <u></u>
	•							.	□ ver ▼ N-
	-			n project was p	provided by the related (organizations (Les W NO

Form	990 (2003) Discovery Institute 91-1521697		F	age 5
_	rt VI Other Information (See page 28 of the instructions.)		Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of			
	each activity	76		х
77	Were any changes made in the organizing or governing documents but not reported to the IRS?	77		X
	If "Yes," attach a conformed copy of the changes			
78a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a		X
	If "Yes," has it filed a tax return on Form 990-T for this year?	78b		
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a			
	statement	79		X
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common			
	membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a		X
b	If "Yes," enter the name of the organization			
	and check whether it is exempt or nonexempt	.		
81a	Enter direct and indirect political expenditures See line 81 instructions			
b	Did the organization file Form 1120-POL for this year?	81Ь		<u>X</u>
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge	}		
	or at substantially less than fair rental value?	82a	X	
b	If "Yes," you may indicate the value of these items here. Do not include this amount as			
	revenue in Part I or as an expense in Part II (See instructions in Part III) See Stmt 12 82b 57,214]		
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b		<u> </u>
84a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions			
	or gifts were not tax deductible? N/A	84b		ļ
85	501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members? N/A	85a		<u> </u>
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? N/A	85b		
	if "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization			
	received a waiver for proxy tax owed for the prior year			
С	Dues, assessments, and similar amounts from members			
d	Section 162(e) lobbying and political expenditures			
е	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices			
f	Taxable amount of lobbying and political expenditures (line 85d less 85e)			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? N/A	85g		
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its			}
	reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax			
	year? N/A	85h		
86	501(c)(7) orgs Enter a Initiation fees and capital contributions included on line 12			
b	Gross receipts, included on line 12, for public use of club facilities			
87	501(c)(12) orgs Enter a Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other			
	sources against amounts due or received from them)	. '		
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or			
	partnership, or an entity disregarded as separate from the organization under Regulations sections			
	301 7701-2 and 301 7701-3? If "Yes," complete Part IX	88	:	_X_
89a	501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under			
	section 4911 ▶ 0 , section 4912 ▶ 0 , section 4955 ▶ 0			
b	501(c)(3) and 501(c)(4) orgs Did the organization engage in any section 4958 excess benefit transaction		' 	
	during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach			
	a statement explaining each transaction	89b		<u> </u>
С	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under			_
	sections 4912, 4955, and 4958			0
d	Enter Amount of tax on line 89c, above, reimbursed by the organization			0
90a	List the states with which a copy of this return is filed None			
þ	Number of employees employed in the pay period that includes March 12, 2003 (See instructions)	000		23
91	The books are in care of ► Eric Garcia Telephone no ► 206-	292	-04	Ul
	Located at ▶ 1511 Third Avenue, Suite 808 Seattle, WA ZIP+4 ▶ 98101			, ,
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here			▶ ∐
	and enter the amount of tax-exempt interest received or accrued during the tax year		000	
		Form	ココリ	(2003)

Part VII	Analysis of Income-Pro	ducing Activities	(See pag	<u>e 33 of the instru</u>	ctions.)		
Note: Enter	gross amounts unless otherwise		Unrelate	d business income	Excluded	by sec 512, 513, or 514	(E)
ındıcated			(A) Jusiness code	(B) Amount	(C) Exclusion	(D) Amount	Related or exempt function
93 Program	service revenue	В	susiness code	Amount	code	Amount	income
a Pro	gram Service Reve	nue					38,056
ь							
c					<u> </u>		
d							
е							
f Medicare	e/Medicaid payments						
g Fees and	d contracts from government agenci	es			<u> </u>		
94 Member	ship dues and assessments		-				35,480
95 Interest	on savings and temporary cash inve	stments			14	6,672	
96 Dividend	ls and interest from securities						
97 Net renta	al income or (loss) from real estate		<u></u>				
a debt-fina	nced property	_					
b not debt	-financed property						
98 Net renta	al income or (loss) from personal pro	perty					
99 Other in	vestment income	L					
100 Gain or	(loss) from sales of assets other tha	n inventory			18	13	
101 Net inco	me or (loss) from special events						
102 Gross p	rofit or (loss) from sales of inventory	<u> </u> _					10,466
103 Other re				-			
b Mis	cellaneous Income	<u> </u>			1		1,448
c					1		
d							
e		<u></u>					25 452
	(add columns (B), (D), and (E))	<u> </u>			<u> </u>	6,685	85,450 92,135
,	dd line 104, columns (B), (D), and (B					-	92,135
	plus line 1d, Part I, should equal the						
Part VIII	Relationship of Activitie						
Line No.	Explain how each activity for whic	·			importantly	to the accomplishmer	nt
	of the organization's exempt purpo					701 01	
_93a	TO PROMOTE THOUG						
	LOCAL, REGIONAL,	NATIONAL,	AND IN	TERNATIONA	r iss	UES.	
94	SAME AS ABOVE						,
103	SAME AS ABOVE				(0		
Part IX	Information Regarding T	axable Subsidiari	es and Di	(C)	ies (See	(D)	(E)
Name, add	dress, and EIN of corporation,	Percentage of	N	lature of activities		Total income	End-òf-year
	ship, or disregarded entity I/A	ownership interest	%				assets
	1/A		70 %			· · · · · · · · · · · · · · · · · · ·	
			% %				
			% %				
Part X	Information Regarding T	·	<u>,,, </u>	Personal Renefit	Contra	rts (See nage 34 of th	oo instructions \
	the organization, during the year, rec	·					Yes X No
• •	the organization, during the year, rec	•	•			benefit contract?	Yes X No
	rne organization, during the year, pa res" to (b), file Form 8870 and Form		-	a personal benefit col	ili act /		Tes _A_ NO
Note. II 1	Under penalties of perjury, I declare that			ocompanying schedules	and stateme	ents, and to the best of mu	knowledge
	and belief, it frue, correct and comp						
Please	melle			,			11104
					 	Date	, n, o j
			esid	ht.		Date	
				-			

SCHEDULE A

(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information-(See separate instructions.)

OMB No 1545-0047

2003

Department of the Treasury Internal Revenue Service

▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

Employer identification number Name of the organization 91-1521697 Discovery Institute Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees Part I (See page 1 of the instructions. List each one. If there are none, enter "None.") (d) Contributions to (e) Expense (a) Name and address of each employee paid more (b) Title and average hours (c) Compensation employee ben plans & account and other than \$50,000 per week devoted to position deferred compensation allowances Bruce Agnew 40 92,500 6,475 200 Steven Meyer 40 90,000 6,300 400 John Drescher 40 75,000 5,250 Teresa Gonzales 40 55,000 3,850 1,104 Total number of other employees paid over 4 \$50,000 Compensation of the Five Highest Paid Independent Contractors for Professional Services Part II (See page 2 of the instructions. List each one (whether individuals or firms) If there are none, enter "None.") (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation NONE Total number of others receiving over \$50,000 for

professional services

Sche	dule	A (Form 990 or 990-EZ) 2003 Discovery Institute 91-1521697		Р	age 2
Pa	rt II	Statements About Activities (See page 2 of the instructions.)		Yes	No
1	Dur	ing the year, has the organization attempted to influence national, state, or local legislation, including any			
	atte	mpt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid			
	or ir	ncurred in connection with the lobbying activities \$ (Must equal amounts on line 38,			
		t VI-A, or line i of Part VI-B)	1		X
	_	anizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other			
	_	anizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of			
		lobbying activities			
2		ing the year, has the organization, either directly or indirectly, engaged in any of the following acts with any			
		stantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or			
		any taxable organization with which any such person is affiliated as an officer, director, trustee, majority			
		ner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the			1
	tran	sactions)			
	٠.	1			.
а		e, exchange, or leasing of property?	2a		X
þ		ding of money or other extension of credit?	2b		X
С.		nishing of goods, services, or facilities?	2c		X
d	Pay	rment of compensation (or payment or reimbursement of expiration if more than \$1,000)?	2d		
_	T	for of any next of the resource as accepted.	2e		x
e 2-		nsfer of any part of its income or assets? you make grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation of how			
3a		•	3a		Х
2 -	•	determine that recipients qualify to receive payments)	3b		X
3b		you have a section 403(b) annuity plan for your employees? you maintain any separate account for participating donors where donors have the right to provide advice	30		-42
4		the use or distribution of funds?	4		Х
- Pi	art I\	Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)			
The	organ	nization is not a private foundation because it is (Please check only ONE applicable box)			
5	Ц	A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)			
6	Ц	A school Section 170(b)(1)(A)(II) (Also complete Part V)			
7	Ш	A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(III)			
8	Ш	A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)			
9		A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(III) Enter the hospital's name, city,			
		and state ▶			
10		An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv))		
		(Also complete the Support Schedule in Part IV-A)			
11a	X	An organization that normally receives a substantial part of its support from a governmental unit or from the general public			
	_	Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A)			
11b		A community trust Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A)			
12		An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross			
		receipts from activities related to its charitable, etc., functions-subject to certain exceptions, and (2) no more than 33 1/3% of			
		its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired			
	_	by the organization after June 30, 1975 See section 509(a)(2) (Also complete the Support Schedule in Part IV-A)			
13		An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations			
		described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See			
		section 509(a)(3))			
		Provide the following information about the supported organizations (See page 5 of the instructions)			
		(a) Name(s) of supported organization(s)	(b) Line n	umber	•
		(a) manic(s) of supported organization(s)	from a	bove	
				····	
14	Ш	An organization organized and operated to test for public safety Section 509(a)(4) (See page 6 of the instructions)			

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) Use cash method of accounting.

<u>Note</u>	. You may use the worksheet in the instruc	tions for converting from	the accrual to the cash		<u> </u>	
Caler	dar year (or fiscal year beginning in)	(a) 2002	(b) 2001	(c) 2000	(d) 1999	(e) Total
15	Gifts, grants, and contributions					
	received (Do not include unusual					
	grants See line 28)	2,083,948		1,357,531	1,609,291	7,684,033
16	Membership fees received	34,017	45,621	51,880		131,518
17	Gross receipts from admissions, merchandise					
	sold or services performed, or furnishing of					
	facilities in any activity that is related to the					
	organization's charitable, etc , purpose	115,631	190,914	110,301	112,122	528,968
18	Gross income from interest, dividends,					
	amounts received from payment on securities					
	loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less					
	section 511 taxes) from businesses acquired					
	by the organization after June 30, 1975	13,611	31,341	19,205	10,098	74,255
19	Net income from unrelated business					
	activities not included in line 18					0
20	Tax revenues levied for the organization's					
	benefits and either paid to it or expended on					
	its behalf					0
21	The value of services or facilities furnished to					
	the organization by a governmental unit without charge. Do not include the value of					
	services or facilities generally furnished to the					
	public without charge					0
22	Other income Attach a schedule Do not include gain or (loss) from					
	sale of capital assets					0
<u>23</u>	Total of lines 15 through 22	2,247,207				8,418,774
24	Line 23 minus line 17	2,131,576				7,889,806
25	Enter 1% of line 23	22,472	29,011			
26	Organizations described on lines 10 o		amount in column (e),		▶ <u>26a</u>	157,796
b	Prepare a list for your records to show the					
	governmental unit or publicly supported of					
	amount shown in line 26a Do not file th		Enter the total of all the	se excess amounts	▶ 26b	4,613,847
	Total support for section 509(a)(1) test E				▶ 26c	7,889,806
d	Add Amounts from column (e) for lines	18 74,		612 045		4 600 100
		22	26b 4	,613,847	▶ 26d	4,688,102
е	Public support (line 26c minus line 26d to	•			▶ 26e	3,201,704
f	Public support percentage (line 26e (n				▶ 26f	40.5803%
27	Organizations described on line 12:			17 that were received f	•	
	person," prepare a list for your records to			n each year from, each	"disqualified person "	NT / N
	Do not file this list with your return. E				(1000)	N/A
	` ,	2001)	(2000)		(1999)	
Ь	For any amount included in line 17 that w					
	show the name of, and amount received					
	(Include in the list organizations describe	-				
	the difference between the amount receive	ed and the larger amoun	t described in (1) or (2)	, enter the sum of these	differences (the excess	s N/A
	amounts) for each year	2004)	(0000)		(4000)	M/A
	` '	2001)	(2000))	(1999)	
С	` ,	15	16		► loz. l	
	17	20	21		27c	
đ	-	and line 27			▶ 27d	
e	Public support (line 27c total minus line 2		ookumn (c)	► 1076 I	▶ 27e	
f	Total support for section 509(a)(2) test			▶ 27f		O.
g					▶ 27g ▶ 27h	<u>%</u> %
<u>h</u>						
28	Unusual Grants: For an organization des		· ·			

description of the nature of the grant Do not file this list with your return. Do not include these grants in line 15

No

Schedule A (Form 990 or 990-EZ) 2003 Discovery Institute 91-1521697 Private School Questionnaire (See page 7 of the instructions) Part V (To be completed ONLY by schools that checked the box on line 6 in Part IV) N/2Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, 29 other governing instrument, or in a resolution of its governing body? Does the organization include a statement of its racially nondiscriminatory policy toward students in all its 30 brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during 31 the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)

32	Does the	organization	maintain	the	following
----	----------	--------------	----------	-----	-----------

- a Records indicating the racial composition of the student body, faculty, and administrative staff?
- b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?
- c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?
- d Copies of all material used by the organization or on its behalf to solicit contributions?

If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)

- 33 Does the organization discriminate by race in any way with respect to
 - a Students' rights or privileges?
 - b Admissions policies?
 - c Employment of faculty or administrative staff?
 - d Scholarships or other financial assistance?
 - e Educational policies?
 - f Use of facilities?
 - g Athletic programs?
 - h Other extracurricular activities?

If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement)

- 34a Does the organization receive any financial aid or assistance from a governmental agency?
 - b Has the organization's right to such aid ever been revoked or suspended?
 If you answered "Yes" to either 34a or b, please explain using an attached statement
- 35 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev. Proc. 75-50, 1975-2 C B. 587, covering racial nondiscrimination? If "No," attach an explanation.

H	<u> </u>	Yes
	29	
		
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	32a	
	32b	<u> </u>
]	1
	32c	l
	32d	ļ
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	33c	
	33d	
	- 554	
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	226	
	33f	
	33g	
	225	
	33n	
	24-	
	34a	

Schedule A (Form 990 or 900-EZ) 2003

34b

attempt to influence public opinion on a legislative matter or referendum, through the use of

- Volunteers
- Paid staff or management (Include compensation in expenses reported on lines c through h.)
- Media advertisements
- Mailings to members, legislators, or the public
- Publications, or published or broadcast statements
- Grants to other organizations for lobbying purposes
- Direct contact with legislators, their staffs, government officials, or a legislative body
- Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- Total lobbying expenditures (Add lines c through h.)

ı	f "Yes" to any of the above	also attach a statement	t owing a detailed	l description of	the lobbying activities
- 1	res to any or the above	. aisu allaun a sialemeni	i ulviriu a ucialicu	i describitori or	THE TODDANIA ACTIVITIES

 -	

Schedule A (Form 990 or 990-EZ) 2003

6

Sch	edule A (Form 990 or 990-EZ) 2003 Discor	very Institute	91-1521697	F	Page
P	art VII Information Regarding Tra	ansfers To and Transaction	s and Relationships With Noncharitable		
	Exempt Organizations (Se	ee page 12 of the instructions	5.)		
51	Did the reporting organization directly or indirect	tly engage in any of the following with	any other organization described in section		
	501(c) of the Code (other than section 501(c)(3)) organizations) or in section 527, rela	ting to political organizations?		
				1	I

			_	e page 12 of the instruction		Dic		
51					n any other organization described in section			
				organizations) or in section 527, re-				
а	Transfers fro	om the reporting organi	zation to a no	ncharitable exempt organization of			Yes	No
	(i) Cash					51a(ı)		X
	(ii) Other	assets				a(11)	1	X
b								۱
		-		haritable exempt organization		b(1)	 	X
		ases of assets from a r		· -		b(11)	1	X
		l of facilities, equipmen		sets		b(III)	 	X
		oursement arrangement	ts			b(IV)		X
		or loan guarantees	namharchin a	r fundraising solicitations		b(v) b(vi)		X
С			-	er assets, or paid employees		c c		X
d	-		-		(b) should always show the fair market value of the			
			-		on received less than fair market value in any			
	-	-	•	umn (d) the value of the goods, othe				
	(a)	(b)		(c)	(d)			
	Line no	Amount involved	Name o	f noncharitable exempt organization	Description of transfers, transactions, and sharing	g arrangem	ents	
_ <u>N</u>	/A							
			ļ					
			 					
	*		†				-	
_								
			 					
_			<u> </u>		<u> </u>			
	described in	section 501(c) of the C	Code (other th	with, or related to, one or more tax-e nan section 501(c)(3)) or in section 5		► [] Y	es [No.
t	If "Yes," con	nplete the following sch	nedule		T			
		(a)		(b)	(c)			
	N/A	Name of organization		Type of organization	Description of relationship			
	N/A							
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Form 4562

Depreciation and Amortization

(Including Information on Listed Property)

Attach to your tax return.

OMB No 1545-0172

2003

Department of the Treasury Internal Revenue Service Name(s) shown on return

Discovery Institute

► See separate instructions.

Identifying number

Attachment Sequence No.

91-1521697 Business or activity to which this form relates Indirect Depreciation **Election To Expense Certain Property Under Section 179** Part I Note: If you have any listed property, complete Part V before you complete Part I 100,000 1 Maximum amount. See page 2 of the instructions for a higher limit for certain businesses 2 2 Total cost of section 179 property placed in service (see page 2 of the instructions) 400,000 Threshold cost of section 179 property before reduction in limitation 3 3 Reduction in limitation Subtract line 3 from line 2. If zero or less, enter -0-4 5 5 Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0-. If married filing separately, see page 2 of the instructions (c) Elected cost (a) Description of property (b) Cost (business use only) 6 7 Listed property Enter the amount from line 29 7 Total elected cost of section 179 property Add amounts in column (c), lines 6 and 7 8 8 9 Tentative deduction Enter the smaller of line 5 or line 8 9 10 10 Carryover of disallowed deduction from line 13 of your 2002 Form 4562 11 Business income limitation Enter the smaller of business income (not less than zero) or line 5 (see instructions) 11 12 Section 179 expense deduction Add lines 9 and 10, but do not enter more than line 11 12 13 Carryover of disallowed deduction to 2004 Add lines 9 and 10, less line 12 13 Note: Do not use Part II or Part III below for listed property. Instead, use Part V Part II Special Depreciation Allowance and Other Depreciation (Do not include listed property.) 14 Special depreciation allowance for qualified prop (other than listed prop) placed in service during the tax year (see pg. 3 of the instr.) 14 15 Property subject to section 168(f)(1) election (see page 4 of the instructions) 15 41,446 Other depreciation (including ACRS) (see page 4 of the instructions) 16 Part III MACRS Depreciation (Do not include listed property.) (See page 4 of the instructions.) Section A 17 17 MACRS deductions for assets placed in service in tax years beginning before 2003 18 If you are electing under section 168(i)(4) to group any assets placed in service during the tax year into one or more general asset accounts, check here Section B-Assets Placed in Service During 2003 Tax Year Using the General Depreciation System (b) Month and year placed in service (c) Basis for depreciation (d) Recovery (e) Convention (f) Method (g) Depreciation deduction (a) Classification of property (business/investment use only-see instructions) period 19a 3-year property 5-year property C 7-year property d 10-year property 15-year property e 20-year property g 25-year property 25 vrs S/L 27 5 yrs h Residential rental MM 27 <u>5 yrs</u> MM S/L property MM Nonresidential real 39 yrs S/L MM S/L property Section C-Assets Placed in Service During 2003 Tax Year Using the Alternative Depreciation System 20a Class life 12 yrs S/L b 12-year S/L 40 yrs MM 40-year Summary (see page 6 of the instructions) Part IV 21 Listed property Enter amount from line 28 22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21 41,446 Enter here and on the appropriate lines of your return Partnerships and S corporations-see instr 22 23 For assets shown above and placed in service during the current year,

enter the portion of the basis attributable to section 263A costs

91-1521697

Discovery Institute

Form 4562 (2003)

DAA

Page 2

Form **4562** (2003)

Pa	art V		erty (Include a						cellula	ar telep	ohones	s, certa	in com	puters	, and	
		Note: For any vehi	cle for which you are (a) through (c) of Se	using the sta	ndard mile	age rate	or deduct	ıng lease i	expense,	complete	only					
Sect	ion A-Dep	reciation and Oth	ner Information (Caution: Se	e page 7	of the ir	struction	ns for lim	its for pa	ssenge	r automo	obiles)				
24a	Do you ha	ve evidence to suppo	ort the business/inve	stment use cla	umed?		Yes	No	24b	If "Yes,"	'is the e	vidence	written?		Yes	No
	(a)	(b)	(c)	(d)		(e)		(f)		(g)	i	(h)		1 ((1)
	e of prop	Date placed in	Business/ investment	Cost or			s for depre		Recover		ethod/		Depreciat			cted
(list	vehicles first)	service	use percentage	bas	SIS	(bus	iness/inve use on		period	Co	onvention		deduction	on		on 179 ost
25		depreciation allowa	 	sted propert	v placed	ın servic									1	
	•	used more than 50	•		• •						2	25				
26		used more than 50	•			•										
	Troperty	acca more man ex	l quanticu		(000 pu	1						ĺ	•			
			04									}			1	
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27	l	used 50% or less	ın a qualified busi	iness use /s	ee nage i	of the	nstructio	nns)				L			1	
<u> </u>	Fioperty	used 50 % of less	III a qualified busi	ileaa dae (a	cc page .	1	i i ju douc)(13)				I			1	
										S/I	I -					
		·.			· · · · · · ·	+					=				1	
			, ,							S/I	l -					
 28	Add amo	ounts in column (h)	lines 25 through	27 Enter h	ere and o	n line 2	l nage 1	1	1			8			1	
29		ounts in column (i),					i, page							29	<u> </u>	••••••
<u></u>	Add unic	danto ili Goldinii (1)	IIIIC 20 CIRCI NO		tion B-i		ion on l	lse of Ve	hicles						1	
Com	nlete this s	section for vehicles	s used by a sole n							lated per	rson					
	•	ehicles to your employ	•	-								for those	vehicles			
30		siness/investment			(6		I	b)	i .	c)		(d)		e)		(f)
50		(do not include co		9	Vehi		1	icle 2	1	cle 3		ncle 4	1	icle 5		icle 6
	•	2 of the instruction	•		V C	<u> </u>	1	<u>.</u>	1	0.0 0			1		1	0,00
31		mmuting miles driv	•	r									1			
32		er personal (nonco														
33		es driven during th	•													
••		s 30 through 32	,												1	
34		vehicle available for	or personal		Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
•		ng off-duty hours?	•													
35		vehicle used prima										j	ì			
		in 5% owner or rela			1						!	1	1			
36		er vehicle available	•	>				<u> </u>			1	1	1			
			Section C-Ques		nplovers	Who P	rovide \	/ehicles	for Use	by Thei	r Emplo	vees				•
Ansv	wer these o	questions to detern								•	•	•				
		han 5% owners or	•	•	•	-					-					
															Yes	No
37	Do you r	naintain a written p	olicy statement th	at prohibits	all persor	nal use o	f vehicle	s, includ	ing comi	nuting, t	y your e	employee	s?			
38	•	naintain a written p	•													
	See pag	e 8 of the instruction	ons for vehicles us	sed by corpo	rate offic	ers, dire	ctors, or	1% or m	nore own	ers						
39	Do you t	reat all use of vehic	cles by employees	as persona	l use?											
40	Do you p	provide more than f	five vehicles to you	ur employees	s, obtain	nformat	on from	your em	ployees a	about						
		of the vehicles, and													1	i
41	Do you r	neet the requireme	ents concerning a	ualified autor	nobile de	monstra	tion use	? (See pa	age 9 of	the instr	uctions))				
	-	your answer to 37,									·					
Pa	art VI	Amortization		<u>'</u>						•				·		
							-					(e)			4	
		(a)		(b Date amo			۸m	(c) ortizable		(d Co		Amortiza		Δm	(f) ortization	for
		Description of costs	5	bate amo		\perp		nount		sect		period percent			this year	
42	Amortiza	ation of costs that b	pegins during you	r 2003 tax ye	ar (see p	age 9 o	the inst	ructions)								
													T			
_																
43	Amortiza	ation of costs that b	pegan before your	2003 tax ye	ar								43			0
44		dd amounts in colu				for wher	e to repo	ort					44			

1356 Discovery Institute 91-1521697 FYF: 12/31/2003		Federal Sta	leral Statements	48		11/9/20	11/9/2004 5:12 PM
11.							
Statement 1	Statement 1 - Form 990. Part I. Line 8c - Sale of Assets Other Than Inventory - Securities	Line 8c - Sale o	of Assets Otl	her Than Inve	ntory - Securiti	e.	,
Desc							
How Rec'd	Whom Sold	Date Acquired	Date Sold	Sale Price	Cost & Expense	Deprec	Gain/ -Loss
Publicly Traded Securities		 		7 0 1	1 022	· v	**************************************
Total				\$ 1,035	\$ 1,022	\$	
							~

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91-1521697[,]

Federal Statements

11/9/2004 5.12 PM

FYE: 12/31/2003

Statement 2 - Form 990, Line 10c - Sales of Inventory

Description	Gross Sales	COGS	Gross <u>Profit</u>
Book Sales	\$ 30,015	\$ 19,549	\$ 10,466
Total	\$ 30,015	\$ 19,549	\$ 10,466

91-1521697 FYE: 12/31/2003

Federal Statements

Statement 3 - Form 990, Part II, Line 43 - Other Functional Expenses

Description	Total Expenses	Program Service	Mgt & General	Fund- Raising
Expenses	\$	\$	\$	\$
Advertising & Promotion	425	425		
Advertising & Promotion	425	42 5		
Bank Charges	158	158		
Bank Charges	195	195		
Bank Charges	1,489	24	1,465	
Bank Charges	35	35	1,405	
Bank Charges	350	350		
Computer Expenses	11,905	11,905		
Computer Expenses	1,373	1,373	2 044	
Computer Expenses	3,944	122 544	3,944	
Consultants	132,544	132,544		
Consultants	102,743	102,743	0 000	
Consultants	94,588	85,588	9,000	
Dues & Subscriptions	868	868		
Dues & Subscriptions	4,356	4,356		
Dues & Subscriptions	2,238	2,238		
Dues & Subscriptions	3,182		3,182	
Events & Programs	69,124	69,124		
Events & Programs	231	231		
Events & Programs	4,713	711	4,002	
Events & Programs	-1,052	-1,052		
Fellowship / Research	9,009	9,009		
Fellowship / Research	274,750	274,750		
Fellowship / Research	20,000	21,000	-1,000	
Fellowship / Research	118,000	118,000		
Meals & Entertainment	4,530	4,530		
Meals & Entertainment	3,002	3,002		
Meals & Entertainment	4,993	33	4,960	
Meals & Entertainment	1,978	1,978		
Office Expense	2,440	2,440		
Office Expense	4,591	4,591		
Office Expense	10,518	69	10,449	
Office Expense	95	95		
Office Relocation	11,000	11,000		
Office Relocation	1,298		1,298	
Miscellaneous	9	9		
Miscellaneous	4,627		4,627	
Miscellaneous	50	50		
Miscellaneous	1,307	1,307		
Overhead Expense	176,364	176,364		
Overhead Expense	230,000	230,000		
Overhead Expense	-481,739	24,300	-506,039	
Overhead Expense	75,375	75,375		
Program Development	58,121	58,121		
Program Development	88	88		
Total	\$ 963,821	\$ 1,427,933	\$ -464,112	\$

Federal Statements

FYE: 12/31/2003

Statement 4 - Form 990, Part III - Organization's Primary Exempt Purpose

To promote thoughtful analysis and effective action on local, regional, national, and international issues.

Statement 5 - Form 990, Part III, Line a - Statement of Program Service Accomplishments

Development of a balanced, seamless, and expanded transportation system between Washington, Oregon, and British Columbia through publice private partnerships and innovative financing.

Statement 6 - Form 990, Part III, Line b - Statement of Program Service Accomplishments

Production of public service reports, legislative testimony, articles, public conferences and debates, plus media coverange and the Institutes own publications in the field of Science and Culture.

Statement 7 - Form 990, Part III, Line c - Statement of Program Service Accomplishments

Production of public service reports, legislative testimony, articles, public conferences and debates, plus media coverange and the Institutes own publications in the field of Technology.

Statement 8 - Form 990, Part III, Line e - Other Program Services

Production of public service reports, legislative testimony, articles, public conferences and debates, plus media coverange and the Institutes own publications in the field of the Defense, Religion Liberty & Civic Life, Law & Justice and the Environment.

91-1521697

Federal Statements

FYE: 12/31/2003

Statement 9 - Form 990, Part IV, Line 54 - Investments in Securities	Statement 9	- Form 990	. Part IV. L	ine 54 - Ir	nvestments i	n Securities
--	-------------	------------	--------------	-------------	--------------	--------------

Description	Beginning of Year	End of Year	Basis of Valuation
Corporate Stock AOL Time Warner	1,022	 	
	1,022		

Statement 10 - Form 990, Part IV, Line 57 - Land, Buildings, and Equipment

De	escription								
			Beginning of Year		Accum Deprec		End of Year	_	Accum Deprec
Equipment		4.							
		ş_	266,605	۶ <u> </u>	116,752	\$ <u> </u>	340,853	\$ <u>_</u>	158,199
Total		\$	266,605	\$	116,752	\$	340,853	\$_	158,199

Statement 11 - Form 990, Part IV, Line 58 - Other Assets

Description	Beginning of Year	 End of Year
Prepaid Expenses Deposits	\$ 9,999	\$ 7,194 11,723
Total	\$ 9,999	\$ 18,917

91-1521697

Federal Statements

11/9/2004 5:12 PM

FYE: 12/31/2003

Statement 12 - Form 990, Part VI, Line 82b - Donated Services

Description	Amount
Argosy Cruises	\$ 44,693
Consulting	12,000
Supplies	521
Total	\$ <u>57,214</u>

Discovery Institute Board of Directors

Howard Ahmanson

P.O. Box 19061 Irvine, CA 92623

Tom Alberg

1000 Second Avenue, Suite 3700 Seattle, WA 98104

William Baldwin

2223 112th Avenue NE, Suite 200 Bellevue, WA 98009-1848

Christopher T. Bayley

1411 Fourth Avenue, Suite 1430 Seattle, WA 98101

Bruce Chapman

1402 Third Avenue, Suite 400 Seattle, WA 98101

Dr. Robert J. Cihak, M.D.

547 Fairway Drive Aberdeen, WA 98520

George Gilder

P.O. Box 660 Monument Mills Housatonic, MA 01236

Slade Gorton

701 Fifth Avenue, Suite 5000 Seattle, WA 98104

Richard R. Greiling

10535 Valmay Avenue, NW Seattle, WA 98177-5334

Mack Hogans

Weyerhaeuser Company Tacoma, WA 98477

Susan Hutchison

4102 55th Ave. NE Seattle, WA 98105

Steven C. Marshall

411 – 108th Ave., NE #1800 Bellevue, WA 98004-5584 Michael D. Martin

1 Microsoft Way Redmond, WA 98052

Robert G. Nuber

10900 NE 4th Street, Suite 1700 Bellevue, WA 98009-3844

Byron Nutley

1511 3rd Ave Ste 808 Seattle WA 98101

Mariana Parks

3824 E. Mercer Way Mercer Island, WA 98040

Mark Ryland

10103 Walker Woods Drive Great Falls, VA 22066

James Spady

4426 2nd Avenue NE Seattle, WA 98105-6191

Mike Vaska

1111 Third Avenue, Suite 3400 Seattle, WA 98101-3299

Raymond J. Waldmann

2200 Alaskan Way, Suite 300 Seattle, WA 98121

Bruce E. Watterson

10900 NE Fourth, Suite 2200 Bellevue, WA 98004

Fred Weiss

1402 Third Avenue, Suite 601 Seattle, WA 98101

Robert L. Wiley III

701 5th Avenue, Suite 2450 Seattle, WA 98104

Form 8868 (12	2-2000)	Page 2
• If you are	filing for an Additional (not automatic) 3-Month Extension, complete only Part II and	I check this box
Note: Only co	mplete Part II if you have already been granted an automatic 3-month extension o	n a previously filed Form 8868.
	filing for an Automatic 3-Month Extension, complete only Part I (on page 1)	
Part II	Additional (not automatic) 3-Month Extension of Time-Must File	
Type or print	Name of Exempt Organization	Employer Identification number
File by the	Discovery Institute	91-1521697
extended due date for filing the	Number, street, and room or suite no. If a P.O. box, see instructions. 1402 3rd Ave 400	For IRS use only
return See instructions	City, town or post office, state, and ZIP code. For a foreign address, see instr. Seattle WA 98101	等是是不是一个。 第一个是是是一个是一个是一个是一个是一个是一个是一个是一个是一个是一个是一个是一个
Check type o K Form 990 Form 990	H	Form 1041-A Form 5227 Form 8870 Form 4720 Form 6069
STOP: Do not	complete Part II if you were not already granted an automatic 3-month extension	on a previously filed Form 8868.
If this is for for the whole in names and Elli 4 I reques 5 For cale 6 If this tat. 7 State in Addiand 8a If this approprietue b If this approprietue c Balance with FTE instruction	detail why you need the extension tional time is requested to gather informate accurate return. plication is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less adable credits. See instructions plication is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and est ments made. Include any prior year overpayment allowed as a credit and any amount paily with Form 8868 Due. Subtract line 8b from line 8a. Include your payment with this form, or, it required, or coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See that	If this is and attach a list with the ling Change in accounting period litton_to prepare a complete lanys limated lids leposit
	s of perjury, I declare that I have examined this form, including accompanying schedules I belief, it is true, correct, and complete, and that I am authorized to prepare this form.	s and statements, and to the best of my
Signature >	Pand Murfad Tille > OPA	Date > 8/10/04
	Notice to Applicant-To Be Completed by	the IRS
We have a due date of elections of We have a to file. We We cannot	approved this application. Please attach this form to the organization's return. Not approved this application. However, we have granted a 10-day grace period from the fithe organization's return (including any prior extensions). This grace period is consider therwise required to be made on a timely return. Please attach this form to the organiza not approved this application. After considering the reasons stated in item 7, we cannot are not granting a 10-day grace period. t consider this application because it was filed after the due date of the return for which	ed to be a valid extension of time for tion's return. grant your request for an extension of time
Other _		
	By:	Data
Alternate Mail	Ing Address - Enter the address if you want the copy of this application for an additional	Date
	ing Address - Enter the address if you want the copy of this application for an additional address different than the one entered above.	- THORAST CALCUSION
, starried to all	Name	
Type or	Shannon & Associates, LLP Number and street (Include suite, room, or apt no.) Or a P.O. box number	
print	1851 Central Place South, Suite 225 City or town, province or state, and country (Including postal or ZIP code)	
	Kent WA 98030-7507	



Form 8868 · (December 2000)

Application for Extension of Time To File an Exempt Organization Return

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(2000	•	1			1 0
Department of th	e Treasury				
Internal Revenue		<u> </u>	File a separate application for each return.		
_					▶ 🛚
	=		3-Month Extension, complete only Part II (on page 2		
	complete Part	: il unless you have alrea	ady been granted an automatic 3-month extension o	n a previously filed	
Form 8868.	4			- 1- 0	
Part I			on of Time- Only submit original (no copies	•	, п
		· -	natic 6-month extension-check this box and complete Par		▶ ⊔
-	•	•	st use Form 7004 to request an extension of time to file i		
	T		orm 8736 to request an extension of time to file Form 106		
Type or	Name of Exe	empt Organization		Employer identi	ification number
print	Diagon	T	·•	91-15216	07
File by the due date for		ery Institut		1 31-13216	91
filing your	1		If a P.O. box, see instructions.		
return. See		rd Ave			
instructions.	Seattl	· •	P code. For a foreign address, see instructions. WA 98101		
Chack has a					
Form 99		filed (file a separate appli	Form 990-T (corporation)	П	Form 4720
Form 99	_		Form 990-T (sec. 401(a) or 408(a) trust)	H	Form 5227
Form 99	-		Form 990-T (trust other than above)	H	Form 6069
Form 99			Form 1041-A	H 1	Form 8870
		of have an office or place	e of business in the United States, check this box		▶ □
•		•	n's four digit Group Exemption Number (GEN)	. If this is	
	group, check th	· —		ttach a list with the	
		ers the extension will cove			
1 reques	t an automatic	3-month (6-month, for 99	0-T corporation) extension of time until	<u>8/16/04</u> ,	
			anization named above. The extension is for the organization	ation's return for:	
▶ 🗵	calendar year	2003 or			
▶ []	tax year begini	ning	, and ending		
2 If this tax	x year is for les	s than 12 months, check	reason:	Change in accounting	g period
			90-T, 4720, or 6069, enter the tentative tax, less any		
•	•	•	nter any refundable credits and estimated tax payments		
	,	r year overpayment allow		\$	
			ude your payment with this form, or, if required, deposit		
	•	required, by using EFTPS	6 (Electronic Federal Tax Payment System), See	•	
instruction	ons		Signature and Verification	<u></u>	
1 1		la alama ébaé libassa assamia		stomanta and to the heet of m	n4
			ned this form, including accompanying schedules and sta	Mements, and to the best of th	y
vilomizada 9U0	, peliei, il is (fu	a, contect, and complete, i	and that I am authorized to prepare this form.		
,	1				
Signature 🗸	puli Me	Title	► CPA	Date	▶ 4/22/04